

24 - 26 April, 2014  
Bombay Exhibition Centre, Mumbai, India

www.iphex-india.com



## Hosted Buyer Application for attending IPHEX 2014

### IPHEX 2014 – BUSINESS VISITOR PROGRAMME (Airfare – To & Fro Economy Class & Accommodations)

1. Applications received **before-31<sup>st</sup> January 2014**-Full airfare (To & Fro Economy Class) and accommodation to the confirmed Participants. (Pharmexcil will provide the tickets.)
2. For applications received **between 31<sup>st</sup> Jan and 15<sup>th</sup> February 2014**, Pharmexcil will reimburse as per the followings plan to the confirmed Participants:

Pharmexcil can cover **part air fare economy Class and full accommodation** for people confirming with copy of air ticket after selection as per the following Details: -

- **Latin American Countries + U.S.A + Canada:**  
Maximum Reimbursement of Airfare USD 1,400 or the Air ticket amount, **whichever** is lower.
- **AFRICA**  
Maximum Reimbursement of Airfare USD 700 or the Air ticket amount, **whichever** is lower.
- **Commonwealth of Independent States (Azerbaijan, Armenia, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Uzbekistan and Ukraine.)**  
Maximum Reimbursement of Airfare USD 700 or the Air ticket amount, **whichever** is lower.
- **European Union & Rest of the World**  
Maximum Reimbursement of Airfare USD 700 or the Air ticket amount, **whichever** is lower.
- **ASEAN + 2**  
Maximum Reimbursement of Airfare USD 700\* or the Air ticket amount, **whichever** is lower.  
\*For the below countries in ASEAN Region the Refund is USD 500 (or the Air ticket amount, **whichever** is lower.)
  1. Thailand
  2. Singapore
  3. Malaysia
- **Middle East**  
Maximum Reimbursement of Airfare USD 700 or the Air ticket amount, **whichever** is lower.
- **SAARC**  
Maximum Reimbursement of Airfare USD 300 or the Air ticket amount, **whichever** is lower.

3. Only accommodation may be given to buyers confirming **between 15<sup>th</sup> Feb to 28<sup>th</sup> Feb.**

#### Note:

- ✓ The Reimbursement will be done on arrival at the Venue/Hotel on production of Boarding pass and Air Ticket.
- ✓ Full Accommodation up to 4 nights will be provided to all the participants.(23<sup>rd</sup> April-26<sup>th</sup> April 2014)

Thank you for your application as a hosted buyer.

Please note that mere application does not guarantee your selection as a Hosted Buyer. Your application will be reviewed by the screening committee and all approved buyers shall be informed accordingly. The decision of the Screening Committee shall be final.

**Note: Online registration is required. Please fill in the details on the web-link <http://www.iphex-india.com/hostedbuyer/company-info>**

**Please send your form before 31th January 2014 to avail full Benefits of Airfare – To & Fro Economy Class & Accommodations as mentioned above.**

You can also email the filled up application to [rbsm@iphex-india.com](mailto:rbsm@iphex-india.com) and [rodelhi@pharmexcil.com](mailto:rodelhi@pharmexcil.com).

In case of any problem faced while filing up the form, please send an e-mail to [rbsm@iphex-india.com](mailto:rbsm@iphex-india.com) and [rodelhi@pharmexcil.com](mailto:rodelhi@pharmexcil.com)

**Area of Interest. Please select a maximum of 3 categories**

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> Formulations           | <input type="checkbox"/> APIs                                   | <input type="checkbox"/> Nutraceuticals           |
| <input type="checkbox"/> Health Services        | <input type="checkbox"/> Biotechnology / Biotechnology Products |   |
| <input type="checkbox"/> R&D Services           | <input type="checkbox"/> Technologies & Consultancy             |   |
| <input type="checkbox"/> Diagnostics            | <input type="checkbox"/> Surgical Dressings                     | <input type="checkbox"/> Medical Devices Contract |
| <input type="checkbox"/> Manufacturing Research | <input type="checkbox"/> Clinical Trials (CROs)                 | <input type="checkbox"/> Custom Synthesis         |
| <input type="checkbox"/> Other (please specify) |   |   |

**Tell us about your organisation**

Name of Company / Organisation

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Website

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Core Business Activity

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Address 1

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Address 2

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Country

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Phone No. (ISD Code+City Code+Phone)

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Fax No. (ISD Code+City Code+Phone)

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**Tell us about yourself**

Name of the Applicant (As in Passport)

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Sex ( please tick)

Male

Female

Designation

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Email

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Mobile

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Passport Number

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Place of Issue of Passport

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Date of Expiry

Do you already have India Visa ?

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**Tell us about your business**

Nature of Business (Please specify)

Government Agency / Organisation

Manufacturer

Agent/ Representative

Others (please specify)

Regulator

Trader/ Distributor

Association

NGO/ UN Body

Importer

Annual business turnover in

2010(USD)\_\_\_\_\_2011(USD)\_\_\_\_\_2012(USD)\_\_\_\_\_

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Year of establishment \_\_\_\_\_Current number of employees \_\_\_\_\_

What are your major import products?

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Where do you import from?

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What was your import value in

2010(USD)\_\_\_\_\_2011(USD)\_\_\_\_\_2012(USD)\_\_\_\_\_

Are you a member of any association  YES

NO

If yes, association name

Membership no.

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Your key reason for visiting the show

To evaluate products & services

To buy products & services

To recommend products & services

To seek agencies

To seek joint ventures & collaborations

Other (please specify)

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Are you doing business with India ? (please tick)

Yes

No

If yes , please state your top 3 suppliers from India

a.

b.

c.

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What was your import value in

2010(USD)\_\_\_\_\_2011(USD)\_\_\_\_\_2012(USD)\_\_\_\_\_

Name three products you want to source from India

a.

b.

c.

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Have you attended any event organised by Pharmexcil?

a) IPHEX 2013 [ ]Yes [ ]No

b) Other [ ]Yes [ ]No

If yes, a) Date [\_\_\_\_\_] b) Venue [\_\_\_\_\_]

If attended, estimated orders placed in USD

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Any Comments you may wish to make

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\_\_\_\_\_

I hereby submit my application. I am aware that mere application does not guarantee my selection as a Hosted Buyer. The screening committee will review my application and I will be informed if I am selected as a Hosted Buyer. We have also noted that Pharmexcil **would be bearing the to and fro economy class airfare (part/ full) and hospitality** to selected and confirmed applicants.

Signature \_\_\_\_\_

Date \_\_\_\_\_

Pharmaceuticals Export Promotion Council of India

W: [www.iphex-india.com](http://www.iphex-india.com) E: [rodelhi@pharmexcil.com](mailto:rodelhi@pharmexcil.com), [rbsm@iphex-india.com](mailto:rbsm@iphex-india.com)

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F: 91 40 23735464

**Mumbai**

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2nd Floor, 248-A, S K Ahire Marg  
Worli, Mumbai – 400030  
T: 91 22 24938750  
F: 91 22 24938822

**New Delhi**

305, Padma Tower-II,  
22, Rajendra Place,  
New Delhi – 110008  
T: 91 11 41536654  
F: 91 11 41536658